

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE**

**AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The INTERNET address *GSA Advantage!* is: [GSAAdvantage.gov](http://GSAAdvantage.gov).



<b>SCHEDULE TITLE</b>	MULTIPLE AWARD SCHEDULE
<b>CONTRACT NUMBER:</b>	47QTCA19D007E For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <a href="http://fss.gsa.gov">fss.gsa.gov</a> .
<b>CONTRACT PERIOD:</b>	MARCH 7, 2019 – MARCH 6, 2024 CONTRACT CURRENT THROUGH MOD PS-0004 EFFECTIVE 3/11/2020
<b>CONTRACTOR:</b>	WINTELLECT, LLC 980 HAMMOND DRIVE BUILDING 2, SUITE 660 ATLANTA, GA 30328 <a href="http://WWW.WINTELLECT.COM">WWW.WINTELLECT.COM</a>
<b>Point of Contact for Contract Administration:</b>	Todd A. Fine e-mail: <a href="mailto:toddf@wintellect.com">toddf@wintellect.com</a> Tel: 404-431-3130
<b>Point of Contact for Marketing:</b>	Rachel Snowbeck, Director of Marketing email: <a href="mailto:rsnowbeck@wintellect.com">rsnowbeck@wintellect.com</a> Tel: 310-339-8897
<b>Business Size:</b>	Small

## CUSTOMER INFORMATION

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<b>1a</b>	<b>Awarded SIN(s):</b>	518210C	Cloud and Cloud-Related Information Technology Professional Services
		54151S	Information Technology Professional Services
		611420	Information Technology Training
		OLM	Order-Level Materials (OLM)
<b>1b</b>	<b>Lowest Priced Item:</b>	Not Applicable	
<b>1c</b>	<b>Hourly Rates &amp; Labor Category Descriptions:</b>	See Terms and Conditions below	
<b>2</b>	<b>Maximum Order:</b>	SINs 518210C & 54151S: \$500,000; SINs 611420 & OLM: \$250,000	
<b>3</b>	<b>Minimum Order:</b>	\$100	
<b>4</b>	<b>Geographic Coverage:</b>	Worldwide	
<b>5</b>	<b>Point of Production:</b>	Atlanta, GA (Fulton County)	
<b>6</b>	<b>Discount:</b>	Prices shown are net of discount.	
<b>7</b>	<b>Quantity/Volume Discounts:</b>	SIN 611420 - 15% discount for 1000 or more seats for WintellectNow online training Additional 1% on orders of training classes over \$50,000 SIN 54151S & 518210C - Additional 2% for orders exceeding \$700,000	
<b>8</b>	<b>Prompt Payment Terms:</b>	Net 30 Days Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.	
<b>9a</b>	<b>Government Purchase Cards</b>	Government Purchase Cards are accepted at or below the micro-purchase threshold.	
<b>9b</b>		Contract will accept the Government Commercial Credit Card above the micro-purchase threshold.	
<b>10</b>	<b>Foreign Items:</b>	Not Applicable	
<b>11</b>	<b>Time of Delivery:</b>		
	a. Normal:	As Agreed Upon with Ordering Activity	
	b. Expedited	Contact Vendor	
	c. Overnight & 2-day delivery	Contact Vendor	
	d. Urgent	Contact Vendor	

## Requirements

- |            |  |  |
|------------|--|--|
| <b>12</b>  | <b>FOB Point(s):</b>   | Destination for Worldwide Delivery   |
| <b>13a</b> | <b>Ordering Address:</b>   | 980 Hammond Drive<br>Building 2, Suite 660<br>Atlanta, GA 30328  |
| <b>13b</b> | <b>Ordering procedures:</b>  | For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3. |
| <b>14</b>  | <b>Payment Address:</b>  | Same as Contractor address   |
| <b>15</b>  | <b>Warranty Provision:</b>   | Standard Commercial Warranty   |
| <b>16</b>  | <b>Export packing charges, if applicable:</b>  | Not Applicable   |
| <b>17</b>  | <b>Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):</b>                  | Not Applicable   |
| <b>18</b>  | <b>Terms and conditions of rental, maintenance, and repair (if applicable):</b>  | Not Applicable   |
| <b>19</b>  | <b>Terms and conditions of installation (if applicable):</b>   | Not Applicable   |
| <b>20</b>  | <b>Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):</b> | Not Applicable   |
| <b>20a</b> | <b>Terms and conditions for any other services (if applicable):</b>  | Not Applicable   |
| <b>21</b>  | <b>List of service and distribution points (if applicable):</b>  | Not Applicable   |
| <b>22</b>  | <b>List of participating dealers (if applicable):</b>  | Not Applicable   |
| <b>23</b>  | <b>Preventive maintenance (if applicable):</b>   | Not Applicable   |
| <b>24a</b> | <b>Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):</b>   | Not Applicable   |
| <b>24b</b> | <b>Section 508 Compliance for EIT:</b>   | Not Applicable   |
| <b>25</b>  | <b>DUNS Number:</b>  | 169446114  |
| <b>26</b>  | <b>Notification regarding registration in SAM database:</b>  | Contractor has an Active Registration in the SAM database.   |

**About the Company:** Founded in 2000, Wintellect is a nationally recognized consulting and training firm headquartered in Atlanta, Georgia. Wintellect provides custom software architecture and application development services, instructor led developer training, and online training. Wintellect is considered one of the top hard-core developer training companies in the world. Our staff includes a roster of Microsoft MVPs and other industry-leading certified subject matter experts and influencers. Wintellect team members have written dozens of software development books, spoken at hundreds of industry events, and have helped build some of the core software development platforms used in the industry today.

**SIN 54151S**  
**IT Professional Services**

LABOR CATEGORY	HOURLY RATE
Consultant / Developer	146.60
Senior Consultant	156.22
Principal Consultant	160.96
Architect	175.77
Technical Engagement Manager	195.47
Principal Architect	180.35
Specialty Architect I	195.01
Specialty Architect II	209.82

**LABOR CATEGORY DESCRIPTIONS**

**Consultant/Developer**

Minimum Experience: 4 years

Functional Responsibility: Strong experience developing web-based and/or client-based software systems. Basic experience in the full lifecycle of software application development. Work in a team environment to design, build, and deploy custom developed software applications and systems. At minimum a basic knowledge of relational database technologies. Must be able to present a professional and positive face to our customers.

Minimum Certifications and Education: Bachelor's Degree

**Senior Consultant**

Minimum Experience: 5 years

**Functional Responsibility:** Strong experience developing web-based and/or client-based software systems, including enterprise development experience (developing complex, distributed systems). Experienced in the full lifecycle of software application development, from requirements analysis and design through implementation and unit testing. Work in a team environment to design, build, and deploy custom developed software applications and systems, and be able to act in the role of Technical Lead for other developers on the team from an application programming perspective. Knowledge of relational database technologies and ability to create basic entity models and interface with back end data storage technology and platforms. Be able to contribute to the development of the technical requirements. Strong client interfacing and consulting skills. Must be able to present a professional and positive face to our customers.

**Minimum Certifications and Education:** Bachelor's Degree

### **Principle Consultant**

**Minimum Experience:** 6 years

**Functional Responsibility:** Required multiple successful project engagements at Wintellect over a minimum of 5 years. Develop web-based and/or client-based software systems, including enterprise development experience (developing complex, distributed systems), and operating across the full lifecycle of the software application development process, from requirements analysis and design through implementation and unit testing. Work in a team environment to design, build, and deploy custom developed software applications and systems, and act in the role of Technical Lead for other developers on the team from an application programming perspective. Work with relational database technologies. Creating basic entity models and interfacing with back end data storage technologies and platforms. Contribute to the development of technical requirements. Demonstrate strong client interfacing and consulting skills, while presenting a professional and positive face to our customers.

**Minimum Certifications and Education:** Bachelor's Degree

### **Architect**

**Minimum Experience:** 5 years

**Functional Responsibility:** Strong experience leading the architecture and design of web, client, or cloud-based software systems, including enterprise development experience (developing complex, distributed systems). Deep experience in the full lifecycle of software application development, from requirements analysis and design through implementation and unit testing. Act as the technical lead for the overall system design and architecture. Deep knowledge of database and other data storage technologies, architectures, and platforms. Be able to lead the development of the technical requirements that drive product development. Very strong client interfacing and consulting skills. Must be able to present a professional and positive face to our customers, and lead customer technical and business discussions and whiteboarding sessions.

**Minimum Certifications and Education:** Bachelor's Degree

## **Technical Engagement Manager**

Minimum Experience: 6 years

Functional Responsibility: Previous real-world experience as a developer or architect participating in, or leading, the development web, client, or cloud-based software systems, including, in particular, enterprise-level engagements (complex, distributed systems). Previous technical experience in the full lifecycle of software application development, from requirements analysis and design through implementation and unit testing. Act as both the Project Manager and Customer Engagement Manager from the business side. Very strong client interfacing and consulting skills. Must be able to present a professional and positive face to our customers, and lead customer business discussions around project issues and progress. Responsible for the overall success of the project, while also tracking budgets and schedules, and dealing with all customer or project issues that might come up. Must be able to lead proposal development, including discussions on formalizing project scope, plans, and cost estimation, along with acting as the business lead for Pre-sales support.

Minimum Certifications and Education: Bachelor's Degree

## **Principle Architect**

Minimum Experience: 6 years

Functional Responsibility: Lead the architecture and design of large scale to hyperscale, high volume, web, client, or cloud-based enterprise systems. Lead teams of developers and architects during project engagements as necessary, and act as the lead for the overall system design and architecture. Lead the development of the technical requirements that drive product development in collaboration with the customer. Very broad and deep knowledge of software, cloud, and data storage technologies, architectures, and platforms, and the various trade-offs that must be taken into consideration. Very strong client interfacing and consulting skills. Must be able to present a professional and positive face to our customers, and lead customer technical and business discussion and whiteboarding sessions.

Minimum Certifications and Education: Bachelor's Degree

## **Specialty Architect I**

Minimum Experience: 8 years

Functional Responsibility: Lead the architecture and design of large-to-hyper scale, high volume, web, client, or cloud-based enterprise systems. Deep specialty knowledge in at least one of the areas of DevOps, Xamarin, systems level Debugging, or AI. Lead teams of developers and architects during project engagements as necessary, and act as the lead for the overall system design and architecture. Lead the development of the technical requirements that drive product development in collaboration with the customer. Very broad and deep knowledge of software, cloud, and data storage technologies and platforms. Very strong client interfacing and consulting skills. Present a professional and positive face to our customers, and lead customer technical and business discussion and whiteboarding sessions.

Minimum Certifications and Education: Bachelor's Degree

## **Specialty Architect II**

Minimum Experience: 10 years

Functional Responsibility: Lead the architecture and design of large scale, high volume, web, client, or cloud-based enterprise systems. Deep specialty knowledge in at least two of the areas of DevOps, Xamarin, systems level Debugging, or AI. Lead teams of developers and architects during project engagements as necessary, and act as the lead for the overall system design and architecture. Lead the development of the technical requirements that drive product development in collaboration with the customer. Very broad and deep knowledge of software, cloud, and data storage technologies and platforms. Very strong client interfacing and consulting skills. Present a professional and positive face to our customers, and lead customer technical and business discussion and whiteboarding sessions.

Minimum Certifications and Education: Bachelor's Degree

**SIN 518210C**  
**Cloud and Cloud-Related IT Professional Services**

LABOR CATEGORY	HOURLY RATE
Consultant / Developer - Cloud	146.60
Senior Consultant - Cloud	156.22
Principal Consultant - Cloud	160.96
Architect - Cloud	175.77
Technical Engagement Manager - Cloud	195.47
Principal Architect - Cloud	180.35
Specialty Architect I - Cloud	195.01
Specialty Architect II - Cloud	209.82

**LABOR CATEGORY DESCRIPTIONS**

**Consultant/Developer - Cloud**

Minimum Experience: 4 years

Functional Responsibility: Strong experience developing web-based and/or client-based software systems. Basic experience in the full lifecycle of software application development. Work in a team environment to design, build, and deploy custom developed software applications and systems. At minimum a basic knowledge of relational database technologies. Must be able to present a professional and positive face to our customers.

Minimum Certifications and Education: Bachelor's Degree

**Senior Consultant - Cloud**

Minimum Experience: 5 years



**Functional Responsibility:** Strong experience developing web-based and/or client-based software systems, including enterprise development experience (developing complex, distributed systems). Experienced in the full lifecycle of software application development, from requirements analysis and design through implementation and unit testing. Work in a team environment to design, build, and deploy custom developed software applications and systems, and be able to act in the role of Technical Lead for other developers on the team from an application programming perspective. Knowledge of relational database technologies and ability to create basic entity models and interface with back end data storage technology and platforms. Be able to contribute to the development of the technical requirements. Strong client interfacing and consulting skills. Must be able to present a professional and positive face to our customers.

**Minimum Certifications and Education:** Bachelor's Degree

#### **Principle Consultant - Cloud**

**Minimum Experience:** 6 years

**Functional Responsibility:** Required multiple successful project engagements at Wintellect over a minimum of 5 years. Develop web-based and/or client-based software systems, including enterprise development experience (developing complex, distributed systems), and operating across the full lifecycle of the software application development process, from requirements analysis and design through implementation and unit testing. Work in a team environment to design, build, and deploy custom developed software applications and systems, and act in the role of Technical Lead for other developers on the team from an application programming perspective. Work with relational database technologies. Creating basic entity models and interfacing with back end data storage technologies and platforms. Contribute to the development of technical requirements. Demonstrate strong client interfacing and consulting skills, while presenting a professional and positive face to our customers.

**Minimum Certifications and Education:** Bachelor's Degree

#### **Architect - Cloud**

**Minimum Experience:** 5 years

**Functional Responsibility:** Strong experience leading the architecture and design of web, client, or cloud-based software systems, including enterprise development experience (developing complex, distributed systems). Deep experience in the full lifecycle of software application development, from requirements analysis and design through implementation and unit testing. Act as the technical lead for the overall system design and architecture. Deep knowledge of database and other data storage technologies, architectures, and platforms. Be able to lead the development of the technical requirements that drive product development. Very strong client interfacing and consulting skills. Must be able to present a professional and positive face to our customers, and lead customer technical and business discussions and whiteboarding sessions.

**Minimum Certifications and Education:** Bachelor's Degree

## **Technical Engagement Manager - Cloud**

Minimum Experience: 6 years

Functional Responsibility: Previous real-world experience as a developer or architect participating in, or leading, the development web, client, or cloud-based software systems, including, in particular, enterprise-level engagements (complex, distributed systems). Previous technical experience in the full lifecycle of software application development, from requirements analysis and design through implementation and unit testing. Act as both the Project Manager and Customer Engagement Manager from the business side. Very strong client interfacing and consulting skills. Must be able to present a professional and positive face to our customers, and lead customer business discussions around project issues and progress. Responsible for the overall success of the project, while also tracking budgets and schedules, and dealing with all customer or project issues that might come up. Must be able to lead proposal development, including discussions on formalizing project scope, plans, and cost estimation, along with acting as the business lead for Pre-sales support.

Minimum Certifications and Education: Bachelor's Degree

## **Principle Architect - Cloud**

Minimum Experience: 6 years

Functional Responsibility: Lead the architecture and design of large scale to hyperscale, high volume, web, client, or cloud-based enterprise systems. Lead teams of developers and architects during project engagements as necessary, and act as the lead for the overall system design and architecture. Lead the development of the technical requirements that drive product development in collaboration with the customer. Very broad and deep knowledge of software, cloud, and data storage technologies, architectures, and platforms, and the various trade-offs that must be taken into consideration. Very strong client interfacing and consulting skills. Must be able to present a professional and positive face to our customers, and lead customer technical and business discussion and whiteboarding sessions.

Minimum Certifications and Education: Bachelor's Degree

## **Specialty Architect I - Cloud**

Minimum Experience: 8 years

Functional Responsibility: Lead the architecture and design of large-to-hyper scale, high volume, web, client, or cloud-based enterprise systems. Deep specialty knowledge in at least one of the areas of DevOps, Xamarin, systems level Debugging, or AI. Lead teams of developers and architects during project engagements as necessary, and act as the lead for the overall system design and architecture. Lead the development of the technical requirements that drive product development in collaboration with the customer. Very broad and deep knowledge of software, cloud, and data storage technologies and platforms. Very strong client interfacing and consulting skills. Present a professional and positive face to our customers, and lead customer technical and business discussion and whiteboarding sessions.

Minimum Certifications and Education: Bachelor's Degree

## **Specialty Architect II - Cloud**

Minimum Experience: 10 years

Functional Responsibility: Lead the architecture and design of large scale, high volume, web, client, or cloud-based enterprise systems. Deep specialty knowledge in at least two of the areas of DevOps, Xamarin, systems level Debugging, or AI. Lead teams of developers and architects during project engagements as necessary, and act as the lead for the overall system design and architecture. Lead the development of the technical requirements that drive product development in collaboration with the customer. Very broad and deep knowledge of software, cloud, and data storage technologies and platforms. Very strong client interfacing and consulting skills. Present a professional and positive face to our customers, and lead customer technical and business discussion and whiteboarding sessions.

Minimum Certifications and Education: Bachelor's Degree

**SIN 611420**  
**Information Technology Training**

Access hundreds of on-demand courses from the experts who trained more than 35,000 developers at Microsoft, with flexible licensing designed to benefit large enterprises.

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- Access to All Offline Videos
- Unlimited Code Downloads
- Watch on Any Browser On Any Device

***Annual Subscription – per seat \$174.11***

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Wintellect offers both custom private on-site training, and public classes, and our instructors and content are the best of the best. For over 14 years, Wintellect has been Microsoft's #1 software development training vendor worldwide.

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Pricing based on class length:

1-Day Class	\$7,329.97
2-Day Class	\$13,193.95
3-Day Class	\$14,659.95
4-Day Class	\$17,103.27
5-Day Class	\$19,351.13

*Travel & living costs will be negotiated on a task order basis.*